# **Key Information Document**



# Purpose

This document provides you with key information about this investment product. It is not marketing material. The information is required by law to help you understand the nature, risks, costs, potential gains and losses of this product and to help you compare it with other products.

# Product

Product Name:	Interest Rate Collar (GBP £)
PRIIP Manufacturer Name:	AIB (NI)
Website for PRIIP Manufacturer:	aibni.co.uk/fxcentre
Contact number for PRIIP Manufacturer:	Call +44 (0)20 7863 6950 for more information
Competent Authority:	Authorised by the Prudential Regulation Authority and regulated by the Financial Conduct Authority and the Prudential Regulation Authority.
Date of production of the Key Information Document:	22nd December 2022

# You are about to purchase a product that is not simple and may be difficult to understand.

# What is this product?

Туре	Over the Counter Derivative (OTC) – Interest Rate Collar		
Objectives	The Interest Rate Collar provides protection against rising interest rates above the Cap strike rate, while maintaining the ability to participate in favourable movements down to the pre-agreed Floor Strike rate. The product will help you to manage your cash flow more effectively as the maximum cost of interest payments on a variable rate loan are known. The objective of this product is to provide you with a maximum pre-agreed interest rate (the "Cap strike rate") and a minimum pre-agreed interest rate (the "Floor strike rate") payable applied to a Notional amount linked to a floating interest rate (the "Floating Rate") applied to the same Notional amount for a fixed term. In exchange for the purchase of the interest rate collar, you may pay a one- time option premium to the bank at the beginning of its term. The premium is paid up-front. The Cap Strike rate and Floor strike rate can be positioned to reflect the level of protection you seek. However the premium amount payable, if any, is affected by the choice you make. Typically, a lower Cap strike rate is more expensive, and a higher Floor strike rate can be used to offset some or all of this expense. Interest Rate Collars are binding agreements between you (the buyer) and the Bank (the seller), where you will receive a compensation payment from AIB (NI) at the end of each calculation period (the payment date) if the agreed reference rate on the fixing date is above the agreed Cap strike rate. If the agreed reference rate is below the Floor strike rate, you will pay AIB (NI) the difference between the two interest rates. The payments are calculated in each case on the basis of the Interest Rate Collar notional amount and the length of the relevant calculation period applying the interest calculation method. An Interest Rate Collar notional amount and the length of the relevant calculation period applying the interest calculation method.		
Intended Retail Investor	This product is intended for retail clients who borrow and are seeking to mitigate the impact of adverse movements in the underlying interest rates and a subsequent increase in interest payments.		
Term	The length of the Interest Rate Collar will depend on how long you wish to protect against adverse movements in interest rates and will be agreed before you enter into the product. The product is a bilateral agreement that cannot ordinarily be terminated unilaterally by either you or AIB (NI).		

# What are the risks and what could I get in return?

# **Risk Indicator**

The summary risk indicator is a guide to the level of risk of this product compared to other products. It shows how likely it is that the product will lose money because of movements in the markets or because we are not able to pay you. We have classified this product as 7 out of 7, which is the highest risk class.



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# Investment performance information

#### Main factors likely to affect future returns for the investor

This is a risk management product to hedge your position against the volatility of interest rates. If you hold your Interest Rate Collar to maturity, then it will perform as agreed at deal execution when you agree the maximum interest rate (the Cap strike rate) and minimum interest rate (the Floor strike rate) that you are prepared to pay at each settlement over the term of the Interest Rate Collar. You may pay a premium for this interest rate protection depending on the choice you make. Typically a lower Cap strike rate is more expensive and a higher Floor strike rate can be used to offset some or all of this expense. Your settlements under the Collar will be determined by the underlying benchmark rate. Your effective interest rate for the period will be somewhere between Cap and Floor strike rates.

The variable rate in the Collar is based on benchmark rates for that currency – typical benchmark rates are EURIBOR for Euro, SONIA for GBP and SOFR for USD. The Reference Rate to be used will be agreed at the beginning of the transaction.

The inherent value of your Interest Rate Collar will vary in line with the movement in underlying interest rates. This will impact you in the event that you wish to cancel or amend the terms of your Interest Rate Collar. This value is linked to market conditions and will be influenced by a number of factors which include but are not limited to: whether it is an increasing or decreasing interest rate environment; the movement of the interest rates since the trade date; the amount affected by the early termination and the term remaining until maturity.

#### What could affect my return positively?

At each settlement date, if the variable rate is higher than the Cap rate of the Collar, you will receive an amount based on the difference between the variable rate and the Cap rate.

If the rates are between the Cap rate and the Floor, no payments under the Interest Rate Collar would be made by either party, so your effective rate is equal to the variable rate.

#### What could affect my return negatively?

At each settlement date, if the variable rate is lower than the Floor strike rate of the Interest Rate Collar, you will pay an amount based on the difference between the variable rate and the Floor rate. With an Interest Rate Collar, you cannot benefit from reductions in the variable rate beyond the level of the Floor strike rate.

If the Collar matures under severely adverse market conditions, such as significantly higher interest rates, you would be unable to put similar protection in place at the same level and would be subject to much higher variable rates.

This product is designed to be held to the maturity date and you may not be able to terminate your Interest Rate Collar easily before maturity, or you may have to end your product at a price that is significantly different than the Interest Rate Collar rates agreed. If the product is terminated early, in whole or in part, in a significantly lower interest rate environment, you may be liable for a substantial early termination payment. It is also important to note that there is likely to be a break cost even when market rates are between the Cap and Floor strikes. The termination payment is not a penalty charge.

### What happens if AIB (NI) is unable to pay out?

We are covered by the Financial Services Compensation Scheme (FSCS). You may be entitled to compensation from this scheme if we are unable to meet any of our liabilities to you. Where an entitlement to compensation is established, the compensation payable will be the total of your net loss or GBP 85,000 (whichever is the lesser). Further information about compensation arrangements is available from the Financial Services Compensation Service (www.fscs.org.uk).

### What are the costs?

The Reduction in Yield (RIY) shows what impact the total costs you pay will have on the performance of the product.

The total costs take into account one-off, ongoing and incidental costs. The amounts shown here are the cumulative costs of the product itself, for three different holding periods. They include potential exit penalties. The figures assume a nominal value of GBP 10,000. The figures are estimates and may change in the future.

# Costs over time

The person selling you or advising you about this product may charge you other costs. If so, this person will provide you with information about these costs, and show you the impact that all costs will have on your investment over time.

Notional Amount Scenarios GBP 10,000	GBP 10,000 If you cash in at the end of the recommended holding period	
Total Costs	GBP 60	
Impact on return (RIY) per year	0.60%	

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# **Composition of costs**

The table below shows:

- The impact each year of the different types of costs on the performance of the product at the end of the recommended holding period;
- The meaning of the different cost categories.

This table shows the impact on return per year					
One-off costs	Entry costs	0.60%	The impact of the costs already included in the price.		
	Exit costs	0%	The impact of the costs of exiting your investment when it matures.		
Recurring costs	Portfolio transaction costs	0%	The impact of us buying and selling underlying investments for the product.		
	Other ongoing costs	0%	The impact of the costs that we take each year for managing your investments.		
Incidental costs	Performance fees	0%	This product does not have any performance fees or carried interests.		
	Carried interests	0%			

### How long should I hold it and can I take money out early?

This product cannot be sold or transferred easily. It is designed to be held to the agreed Maturity Date in order to match your investment requirement. Hence, there is no recommended holding period. This product can only be matured on the date(s) agreed with AIB (NI). Early termination may occur in the event of a default by either you or AIB (NI).

# How can I complain?

You can make a complaint by:

- Contacting your Primary Relationship Manager or assigned Customer Treasury Services Relationship Manager on +44 (0)28 9032 6118 or by writing to AIB (NI), Customer Treasury Services Relationship Manager, 92 Ann Street, Belfast, BT1 3HH. You can also make a complaint via our website aibni.co.uk/fxcentre
- If you are still not satisfied and you come within the jurisdiction of the Financial Ombudsman Service, you can take your complaint to:
  - Financial Ombudsman Service Exchange Tower, London E14 9SR. Telephones: 0800 023 4567; +44 20 7964 7964 0500 (for calls from outside the UK); Email: complaint.info@financial-ombudsman.org.uk; Website: www.financial-ombudsman.org.uk.

# Other relevant information

We will provide you with further documentation relating to a transaction that you enter into with us including a confirmation with a breakdown of costs and charges and an annual statement. We have used a notional amount of GBP 10,000 in this document for simplicity and ease of comparison, however, please note this is not representative of typical notional amount for this product which would generally exceed GBP 1,000,000.

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